

Open Joint Stock Company Concern “Kalina” and subsidiaries

Consolidated Financial Statements
Half-Year Ended June 30, 2011

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONTENTS

	Page
FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011:	
Consolidated statement of comprehensive income	3
Consolidated statement of financial position	4-5
Consolidated statement of changes in equity	6-7
Consolidated statement of cash flows	8
Notes to the consolidated financial statements	9-31

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF-YEAR ENDED JUNE 30, 2011

	Notes	3 months ended 30/06/2011 RUB'000	6 months ended 30/06/2011 RUB'000	3 months ended 30/06/2010 RUB'000	6 months ended 30/06/2010 RUB'000
Revenue		2,905,442	5,496,044	2,536,494	5,048,707
Cost of sales	6	(1,471,257)	(2,689,861)	(1,187,245)	(2,377,319)
Gross profit		1,434,185	2,806,183	1,349,249	2,671,388
Marketing and distribution expenses	7	(834,084)	(1,577,433)	(792,277)	(1,576,727)
Administrative expenses	8	(221,089)	(484,454)	(231,032)	(470,621)
Inventory obsolescence expenses		(7,921)	(23,597)	(27,251)	(61,019)
Other operating income and expenses	9	(1,662)	(1,731)	1,727	1,250
Operating results before finance income and costs		369,429	718,968	300,416	564,271
Interest income		50,259	62,939	19,731	32,435
Interest expenses		(109,738)	(246,834)	(93,578)	(206,895)
Foreign exchange gain / (loss)		(117,176)	(137,748)	30,434	47,558
Profit before income tax		192,774	397,325	257,003	437,369
Income tax expense	10	(37,150)	(72,629)	(70,198)	(100,085)
Profit for the year from continuing operations		<u>155,624</u>	<u>324,696</u>	<u>186,805</u>	<u>337,284</u>
Gain /Loss for the year from discounted operations	12	(30,321)	40,198	(32,127)	(33,208)
Profit for the year		<u>125,303</u>	<u>364,894</u>	<u>154,678</u>	<u>304,076</u>
Attributable to:					
Owners of the Company		125,303	364,894	154,678	304,076
Non-controlling interest		-	-	-	-
Other comprehensive income					
Foreign currency translation differences for foreign operations		71,647	100,994	16,919	(57,303)
Income tax on other comprehensive income		-	-	-	-
Total comprehensive income for the year		196,950	465,888	171,597	246,773
Attributable to:					
Shareholders of the Company		196,950	465,888	171,437	243,623
Non-controlling interest		-	-	160	3,150
Earnings per share					
Basic and diluted (rubles per share)	11	<u>31</u>	<u>70</u>	<u>14</u>	<u>32</u>

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT HALF-YEAR ENDED JUNE 30, 2011

	Notes	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
ASSETS			
Non-current assets			
Property, plant and equipment, net	13	1,650,479	2,090,978
Other intangible assets	14	162,698	163,877
Long-term investments		24,755	24,554
Deffered tax assets	10	269,543	240,341
Total non-current assets		2,107,475	2,519,750
Current assets			
Inventories	15	1,423,120	1,518,942
Trade and other receivables	16	2,312,441	2,937,638
Advances paid to suppliers and prepaid expenses		381,158	344,730
Loans receivable		333,701	342,376
Taxes recoverable	17	385,149	287,980
Cash and bank balances	18	43,920	758,678
Assets classified as held for sale	19	390,610	2,284,648
Total current assets		5,270,099	8,474,992
TOTAL ASSETS		7,377,574	10,994,742

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT HALF-YEAR ENDED JUNE 30, 2011

	Notes	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital		619,866	851,843
Share premium		-	679,336
Reserve for own shares		(1,116,926)	(1,664,072)
Translation reserve		159,820	(275,430)
Retained earnings		2,414,660	3,718,975
Equity attributable to Shareholders of the Company		2,077,420	3,310,652
Non-controlling interest		-	13,512
Total equity		2,077,420	3,324,164
Non-current liabilities			
Borrowings	20	2,434,235	2,958,782
Deffered tax liabilities	10	130,356	137,506
Total non-current liabilities		2,564,591	3,096,288
Current liabilities			
Trade and other payables	21	1,417,803	1,702,818
Borrowings	20	1,113,975	1,498,960
Taxes payable	17	203,785	155,606
Liabilities classified as held for sale	19	-	1,216,906
Total current liabilities		2,735,563	4,574,290
Total liabilities		5,300,154	7,670,578
TOTAL EQUITY AND LIABILITIES		7,377,574	10,994,742

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED JUNE 30, 2011

RUB'000	Attributable to shareholders of the Company					Total	Non-controlling interest	Total equity
	Share capital	Share premium	Reserve for own shares	Translation reserve	Retained earnings			
Balance at January 1, 2010	851,843	679,439	(723,086)	(28,460)	2,947,767	3,727,503	27,395	3,754,898
Total comprehensive income for the year								
Profit for the year	-	-	-	-	974,060	974,060	1,287	975,347
Other comprehensive income								
Foreign currency translation differences	-	-	-	(246,970)	-	(246,970)	4,462	(242,508)
Total other comprehensive income	-	-	-	(246,970)	-	(246,970)	4,462	(242,508)
Total comprehensive income for the year	-	-	-	(246,970)	974,060	727,090	5,749	732,839
Transactions with owners, recorded directly in equity								
Contributions by and distributions to shareholders								
Dividends to equity holders	-	-	-	-	(179,678)	(179,678)	-	(179,678)
Own shares acquired	-	-	(942,897)	-	-	(942,897)	-	(942,897)
Own shares sold	-	(103)	1,911	-	-	1,808	-	1,808
Total contributions by and distributions to shareholders	-	(103)	(940,986)	-	(179,678)	(1,120,767)	-	(1,120,767)
Changes in ownership interests in subsidiaries that do not result in a loss of control								
Acquisition of non-controlling interest	-	-	-	-	(23,174)	(23,174)	(19,632)	(42,806)
Total transactions with shareholders	-	(103)	(940,986)	-	(202,852)	(1,143,941)	(19,632)	(1,163,573)
Balance at December 31, 2010	851,843	679,336	(1,664,072)	(275,430)	3,718,975	3,310,652	13,512	3,324,164

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 9 to 31.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED JUNE 30, 2011

RUB'000	Attributable to owners of the Company					Non-controlling interest	Total equity	
	Share capital	Share premium	Reserve for own shares	Translation reserve	Retained earnings			Total
Balance at 1 January 2011	851,843	679,336	(1,664,072)	(275,430)	3,718,975	3,310,652	13,512	3,324,164
Comprehensive income for the year								
Profit for the year from continuing operations	-	-	-	-	324,696	324,696	-	324,696
Gain for the year from discontinued operations	-	-	-	-	40,198	40,198	-	40,198
Other comprehensive income								
Foreign currency translation differences	-	-	-	100,994	-	100,994	-	100,994
Foreign currency translation reserve related to disposed subsidiary	-	-	-	334,256	-	334,256	-	334,256
Total other comprehensive income	-	-	-	435,250	-	435,250	-	435,250
Total comprehensive income for the year	-	-	-	435,250	364,894	800,144	-	800,145
Transactions with owners, recorded directly in equity								
Contributions by and distributions to owners								
Dividends to equity holders					(209,480)	(209,480)	-	(209,480)
Own shares acquired	(231,977)	(780,508)	(1,516,476)	-	(1,459,729)	(3,988,690)	-	(3,988,690)
Own shares sold	-	101,172	2,063,622	-	-	2,164,794	-	2,164,794
Total contributions by and distributions to owners	(231,977)	(679,336)	547,146	-	(1,669,209)	(2,033,376)	-	(2,033,376)
Changes in ownership interests in subsidiaries that do not result in a loss of control								
Disposal of subsidiary	-	-	-	-	-	-	(13,512)	(13,512)
Total transactions with owners	(231,977)	(679,336)	547,146	-	(1,669,209)	(2,033,376)	(13,512)	(2,046,888)
Balance at June 30, 2011	619,866	-	(1,116,926)	159,820	2,414,660	2,077,420	-	2,077,420

The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 9 to 31.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE HALF-YEAR ENDED JUNE 30, 2011

	6 months ended 30/06/2011	6 months ended 30/06/2010
Notes	RUB'000	RUB'000
Cash flows from operating activities		
Profit for the year before tax including profit from discontinued operations	397,325	437,370
Net finance cost	183,895	174,459
Unrealized foreign currency exchange gain	(23,618)	25,991
(Gain)/loss on disposal of discontinued operation	(40,198)	(33,206)
Loss on disposal of property, plant and equipment	2,856	1,058
Depreciation and amortization of non-current assets	83,362	148,566
	<u>603,622</u>	<u>754,238</u>
Operating cash flow before movements in working capital		
Movements in working capital		
Decrease in trade and other receivables	597,444	349,521
Decrease in inventories	95,822	483,694
Increase/(decrease) in taxes receivable	(97,169)	151,952
Increase in trade accounts payables	(285,015)	(449,479)
Increase in retirement benefits obligation	-	-
Decrease/(increase) in taxes payable	48,179	(138,759)
	<u>962,883</u>	<u>1,151,167</u>
Cash generated from operations	962,883	1,151,167
Interest paid	(197,609)	(204,322)
Income taxes paid	(181,359)	(280,313)
	<u>583,915</u>	<u>666,532</u>
Net cash generated by/(used in) operating activities	583,915	666,532
Cash flows from investing activities		
Payments for additional shares in Kalina Overseas Holding B.V.	(122,000)	-
Proceeds from disposal of investments	1,519,993	-
Payments for property plant and equipment	(57,945)	(15,968)
Payments for intangibles	(12,933)	-
Proceeds from disposal of property, plant and equipment	4,480	1,191
Net cash used in investing activities	<u>1,331,595</u>	<u>(14,777)</u>
Cash flows from financing activities		
Proceeds from borrowings	4,397,263	3,301,974
Repayment of borrowings	(5,301,575)	(3,956,539)
Repayment of capital lease obligations	-	(263)
Purchase of own shares	(1,516,476)	-
Dividends	(209,480)	(90,382)
	<u>(2,630,268)</u>	<u>(745,210)</u>
Net cash (used in) / generated by financing activities	(2,630,268)	(745,210)
Net increase in cash and cash equivalents	(714,758)	(93,455)
Cash and cash equivalents at the beginning of the financial year	<u>758,678</u>	<u>139,394</u>
Cash and cash equivalents at the end of the financial year	<u>18</u> <u>43,920</u>	<u>45,939</u>

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

1. BACKGROUND

Business environment

Russian business environment – The Group’s operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. The consolidated financial statements reflect management’s assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management’s assessment.

Ukrainian business environment – Ukraine has been experiencing political and economic change that has affected, and may continue to affect, the activities of enterprises operating in this environment. Consequently, operations in Ukraine involve risks that typically do not exist in other markets. In addition, the recent contraction in the capital and credit markets has further increased the level of economic uncertainty in the environment. These financial statements reflect management’s current assessment of the impact of the Ukrainian business environment on the operations and the financial position of the . The future business environment may differ from management’s assessment.

Organisation and operations

OJSC Concern “Kalina” (hereinafter the “Company”), a Russian Open Joint Stock Company, was incorporated on December 12, 1992 as OJSC “Uralskiye Samotsveti” under the laws of the Russian Federation and renamed OAO Concern “Kalina” on November 30, 1999. The consolidated financial statements presented herein include the financial statements of the Company and its subsidiaries (hereinafter referred to jointly as “Operating Subsidiaries” or separately as “Operating Subsidiary” and, together with the Company, the “Group”).

Operating subsidiary	Share of ownership		Place of incorporation	Principal Activity
	30/06/2011	31/12/2010		
LLC Pallada Ukraina	100%	100%	Ukraine	Trading
Kalina Overseas Holding B.V.	100%	100%	Netherlands	Trading
Kalina International	100%	100%	Switzerland	Management
Dr. Scheller Cosmetics AG	-	100%	Germany	Trading
Dr. Scheller DuroDont GmbH	-	100%	Germany	Trading
Lady Manhattan Cosmetics GmbH	-	100%	Germany	Trading
Apotheker Scheller Naturmittel GmbH	-	100%	Germany	Brand
DSN Cosmetics GmbH	100%	-	Germany	Trading
Lady Manhattan Cosmetics GmbH	-	100%	Austria	Trading/Brand
Dr. Scheller Cosmetics Polska Sp. Z.o.o.	-	100%	Poland	Trading
Lady Manhattan Ltd.	-	100%	UK	Brand
LLC Kalina Finance				Finance
	100%	100%	Russia	activity
Rychkon LTD				Finance
	100%	-	Cyprus	activity
LLC Glavskazka International	100%	100%	Russia	Trading
				Retail
				cosmetic
LLC Dr. Scheller Beauty Center	100%	100%	Russia	services

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

The Company and its operating subsidiaries (collectively referred to as the “Group”) manufacture and sell a wide range of perfume, cosmetics and household products, primarily for the countries forming part of the Commonwealth of Independent States (“CIS”), and Germany.

The shareholders of OJSC Concern “Kalina” as of June 30, 2011 is as follows:

Shareholders and nominees	30/06/2011		31/12/2010	
	Number of shares	Ownership interest	Number of shares	Ownership interest
Prego Holdings Limited	1,973,742	37.68%	-	-
VTB Capital	869,415	16.60%	-	-
Deutsche Bank Trust Company Americas	632,859	12.08%	1,937,567	26.46%
Renaissance Securities (Cyprus) Limited	437,297	8.35%	821,580	11.22%
JP Morgan Russian Securities PLC	308,050	5.88%	-	-
UniCredit Bank Austria AG	-	-	1,045,799	14.28%
UniCredit Securities International LTD	-	-	849,937	11.61%
HSBC Bank PLC	-	-	690,000	9.42%
Other owners	1,016,953	19.41%	1,977,045	27.01%
Total	5,238,316	100%	7,321,928	100%

2. BASIS OF PREPARATION

Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”).

Basis of measurement

The consolidated financial statements are prepared on the historical cost basis except that financial investments classified as available-for-sale are stated at fair value.

Functional and presentation currency

The national currency of the Russian Federation is the Russian Ruble (“RUB”), which is the Company’s functional currency and the currency in which these consolidated financial statements are presented. All financial information presented in RUB has been rounded to the nearest thousand.

Use of judgments, estimates and assumptions

Management has made a number of judgments, estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with IFRSs. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the following notes:

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

- Note 14 – Other intangible assets;
- Note 15 – Inventories;
- Note 16 – Trade and other receivables;
- Note 19 – Assets and liabilities classified as held for sale.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

Certain comparative amounts have been reclassified to conform with the current year’s presentation (see note 12).

Basis of consolidation – The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Business combinations

Acquisitions on or after 1 January 2008

For acquisitions on or after 1 January 2008, the Group measures goodwill as the fair value of the consideration transferred including the recognised amount of any non-controlling interest in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed, all measured as of the acquisition date. When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on a transaction-by-transaction basis whether to measure non-controlling interest at its fair value, or at its proportionate share of the recognised amount of the identifiable net assets, at the acquisition date.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

In respect of acquisitions prior to 1 January 2008, the Group measures goodwill as the difference between the Company’s interest in a subsidiary’s net identifiable assets on the date of transition and the cost of that interest.

Additional equity interests in subsidiaries – Acquisitions of additional equity interest in entities that are already controlled are accounted for as transactions with equity holders in their capacity as equity holders and therefore no goodwill is recognized as a result of such transactions.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Goodwill – Goodwill arising on the acquisition of a subsidiary represents the excess of the cost of acquisition over the Group’s interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group’s cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognized for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary or a jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Foreign currencies – The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in Russian Rubles (‘RUB’), which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity’s functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognized in profit or loss in the period in which they arise except for exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur, which form part of the net investment in a foreign operation, and which are recognized in the foreign currency translation reserve and recognized in profit or loss on disposal of the net investment.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group’s foreign operations are expressed in RUB using exchange rates prevailing at the balance sheet date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are classified as equity and transferred to the Group’s translation reserve. Such exchange differences are recognized in profit or loss in the period in which the foreign operation is disposed of.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

Property, plant and equipment – Property, plant and equipment are carried at cost, less any recognized impairment loss. Cost includes delivery costs, transportation, cost of brought to location and professional fees and, for qualifying assets, borrowing costs capitalized in accordance with the Group’s accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Fixtures and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

The overall useful economic lives of the assets for depreciation purposes are as follows:

Description	Useful Life (years)
Buildings	50
Machinery and equipment	10-15
Fixtures and fittings	3-5

Reclassification to assets held for sale - Immediately before classification as held for sale, the assets (or components of a disposal group) are remeasured in accordance with the Group’s accounting policies. Thereafter generally the assets (or disposal group) are measured at the lower of their carrying amount and fair value less cost to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on *pro rata* basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets and investment property, which continue to be measured in accordance with the Group’s accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

Reclassification to investment property - When the use of a property changes from owner-occupied to investment property, the property is measured at cost less accumulated depreciation and impairment losses and reclassified as investment property.

Investment property - Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost less accumulated depreciation and impairment losses.

Leasing – Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessee – Assets held under finance leases are initially recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

directly to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized. Contingent rentals are recognized as expenses in the periods in which they are incurred.

Intangible assets

Intangible assets acquired separately – Intangible assets acquired separately are reported at cost less accumulated amortization and accumulated impairment losses. Amortization is charged on a straight-line basis over their estimated useful lives of 10 years for trademarks and licensed software. As described in note 16, intangible assets include trademarks with indefinite useful life. The Group determined that the trademarks have an indefinite useful life based on the expected period of usage and the control, legal and other possible limits on the use of these intangible assets. Amortization of intangible assets is included into administrative expenses. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible assets acquired in a business combination – Intangible assets acquired in a business combination are identified and recognized separately from goodwill where they satisfy the definition of an intangible asset and their fair values can be measured reliably. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets acquired separately.

Impairment of tangible and intangible assets excluding goodwill – At each reporting date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

Inventories – Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

method most appropriate to the particular class of inventory, with the majority being valued on a first-in-first-out basis. Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Non-current assets held for sale – Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

Reclassification as held for use – Non-current assets and disposal groups are reclassified from held for sale to held for use if they no longer meet the criteria to be classified as held for sale. Upon reclassification as held for use or as investment property, a non-current asset is remeasured at the lower of its recoverable amount and the carrying amount that would have been recognized had the asset never been classified as held for sale. The calculation of this carrying amount should include any depreciation that would have been recognized had the asset not been classified as held for sale.

Non-derivative financial instruments – Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, including cash and cash equivalents, loans and borrowings, and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Cash and cash equivalents comprise cash balances and call deposits.

Held-to-maturity investments – If the Group has the positive intent and ability to hold debt securities to maturity, then they are classified as held-to-maturity. Held-to-maturity investments are measured at amortised cost using the effective interest method, less any impairment losses.

Available-for-sale financial assets – The Group’s investments in equity securities and certain debt securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses, and foreign currency differences on available-for-sale monetary items, are recognised directly in equity. When an investment is derecognised, the cumulative gain or loss in equity is transferred to profit or loss.

Financial assets at fair value through profit or loss – An instrument is classified at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group’s documented risk management or investment strategy. Upon initial recognition attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

Other – Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

Share capital

Ordinary shares – Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Repurchase of share capital (treasury shares) – When share capital recognised as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, is net of any tax effects, and is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented as a deduction from total equity. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is transferred to / from share premium.

Retirement benefit costs – Contributions to defined contribution retirement benefit plans are recognized as an expense when employees have rendered service entitling them to the contributions.

For defined retirement benefit plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses that exceed 10 per cent of the greater of the present value of the Group’s defined benefit obligation and the fair value of plan assets are amortized over the expected average remaining working lives of the participating employees. Past service cost is recognized immediately to the extent that the benefits are already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized actuarial gains and losses and unrecognized past service cost, and as reduced by the fair value of plan assets. Any asset resulting from this calculation is limited to unrecognized actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

The defined retirement benefit plan applies to Dr Scheller Cosmetics, which primarily operates in Germany.

Provisions – Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Revenue recognition – Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates, customer bonuses and other similar allowances.

Sale of goods – revenue from the sale of goods is recognized when all the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the entity; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

Customer bonuses – Bonuses to customers are recalculated based on the actual quantity of inventory sold. Revenue is reduced by the amount of the customer bonuses.

Finance income and costs - Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, gains on the disposal of available-for-sale financial assets, changes in the fair value of financial assets at fair value through profit or loss, and foreign currency gains. Interest income is recognised as it accrues in the statement of comprehensive income, using the effective interest method. Dividend income is recognised in the statement of comprehensive income on the date that the Group's right to receive payment is established.

Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions, dividends on preference shares classified as liabilities, foreign currency losses, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognised on financial assets. All borrowing costs are recognised in the statement of comprehensive income using the effective interest method, unless they qualify for capitalization.

Foreign currency gains and losses are reported on a net basis.

Taxation – Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax – The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax – Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences, and deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax for the period – Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items credited or debited directly to equity, in which case the tax is also recognized directly in equity, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or determining the excess of the acquirer’s interest in the net fair value of the acquiree’s identifiable assets, liabilities and contingent liabilities over cost.

Earnings per share - The Group presents basic and diluted earnings per share (“EPS”) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. The Company does not have dilutive instruments.

Segment reporting – An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group’s other components. All operating segments’ operating results are reviewed regularly by the Group’s CEO to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available (see note 5).

Discontinued operations – A discontinued operation is a component of the Group’s business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of comprehensive income is re-presented as if the operation had been discontinued from the start of the comparative period.

Inter-segment pricing is determined on an arm’s length basis.

New Standards and Interpretations not yet adopted

A number of new Standards, amendments to Standards and Interpretations are not yet effective as at December 31, 2010, and have not been applied in preparing these consolidated financial statements. Of these pronouncements, potentially the following will have an impact on the Group’s operations. The Group plans to adopt these pronouncements when they become effective.

- IFRS 9 *Financial Instruments* will be effective for annual periods beginning on or after 1 January 2013. The new standard is to be issued in phases and is intended ultimately to replace International Financial Reporting Standard IAS 39 *Financial Instruments: Recognition and Measurement*. The first phase of IFRS 9 was issued in November 2009 and relates to the classification and measurement of financial assets. The second phase regarding classification and measurement of financial liabilities was published in October 2010. The remaining parts of the standard are expected to be issued during the first half of 2011. The Group recognises that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on Group’s consolidated financial statements. The impact of these changes will be analysed during the course of the project as further phases of the standard are issued. The Group does not intend to adopt this standard early.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

- Various *Improvements to IFRSs* have been dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect not earlier than 1 January 2011. The Group has not yet analysed the likely impact of the improvements on its financial position or performance.

4. DETERMINATION OF FAIR VALUES

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Property, plant and equipment - The fair value of property, plant and equipment recognised as a result of a business combination is based on market values, when possible. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The market value of items of plant, equipment, fixtures and fittings is based on quoted market prices for similar items. When no quoted market prices are available, the fair value of property, plant and equipment is primarily determined using depreciated replacement cost. This method considers the cost to reproduce or replace the property, plant and equipment, adjusted for physical, functional or economical depreciation, and obsolescence.

Intangible assets - The fair value of patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the patent or trademark being owned. The fair value of customer relationships acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject asset is valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of other intangible assets is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets.

Inventories - The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

Investments in equity and debt securities - The fair value of financial assets at fair value through profit or loss, held-to-maturity investments and available-for-sale financial assets is determined by reference to their quoted closing bid price at the reporting date. The fair value of held-to-maturity investments is determined for disclosure purposes only.

Trade and other receivables - The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

Non-derivative financial liabilities - Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements.

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

5. OPERATING SEGMENTS

The Group has three primary reportable segment, which is manufacturing and sale of cosmetics, oral care and household products. The Group evaluates performance, makes investment and strategic decisions based upon a review of profitability of each segment. Sales are based on the geographical area in which the customer is located. Sales to different CIS countries are individually not significant for separate disclosure.

Production assets and the majority of assets and liabilities of the Group are located in the Russian Federation.

Performance results of the reportable segments are monitored on the gross profit level. Information with respect to assets, liabilities, other components of profit or loss of the operating segments are not provided to the chief operating decision maker.

	External sales		Gross profit	
	6 months ended 30/06/2011	6 months ended 30/06/2010	6 months ended 30/06/2011	6 months ended 30/06/2010
	RUB'000	RUB'000	RUB'000	RUB'000
Cosmetics	4,152,321	3,768,856	2,139,119	1,877,403
Oral care	855,462	656,586	506,527	439,171
Soap and household chemical goods	261,230	391,129	77,161	249,776
Other	227,031	232,136	83,376	105,038
	5,496,044	5,048,707	2,806,183	2,671,388

6. COST OF SALES

	6 months ended 30/06/2011	6 months ended 30/06/2010
	RUB'000	RUB'000
Raw materials	2,413,081	2,168,040
Salary and related taxes	167,493	118,491
Depreciation	35,462	36,221
Repair	27,453	19,274
Repacking and remarking	12,213	16,216
Utilities	19,245	10,691
Other	14,914	8,386
	2,689,861	2,377,319

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

7. MARKETING AND DISTRIBUTION EXPENSES

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2010 RUB'000
Advertising expenses	871,526	866,764
Salary and related taxes	230,098	215,874
Transportation expenses	229,617	230,541
Warehouse expenses	61,193	67,472
Merchandising expenses	155,476	97,111
Provision for bad debts	56	8,470
Depreciation and amortization	13,595	65,925
Expertise and certification	13,405	10,342
Other	2,467	14,228
Total	1,577,433	1,576,727

8. ADMINISTRATIVE EXPENSES

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2010 RUB'000
Salaries and related taxes	294,448	286,686
Consulting expenses	51,710	41,226
Depreciation and amortization	34,305	46,420
Municipal & economic charges, communication	31,225	25,951
Taxes, other than income tax	22,622	25,358
Business trips	14,748	9,764
Repair and maintenance	11,290	13,406
Fines and penalties payable	9,409	5,156
Other	14,697	16,654
Total	484,454	470,621

9. OTHER INCOME AND EXPENSES

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2010 RUB'000
Other income/(expenses)	(1,731)	1,250
	(1,731)	1,250

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

10. INCOME TAX EXPENSE

Income tax recognized in profit or loss

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2011 RUB'000
Current tax expense	109,394	172,753
Deferred tax expense	(36,765)	(72,668)
Total tax expense	72,629	100,085

Reconciliation of effective tax rate:

	6 months ended 30/06/2011 RUB'000		Year ended 31/12/2010 RUB'000	
Profit before income tax	397,325	100	1,311,205	100
Income tax expense at the applicable tax rate	(79,465)	(20)	(262,241)	(20)
Effect of different tax rates of subsidiaries operating in other jurisdictions	(2,640)	(1)	(14,680)	(1)
Non-deductible expenses/utilization tax loss	10,829	3	(46,121)	(4)
Current year losses for which no deferred tax asset was recognized	(1,353)	(0)	(17,123)	(1)
	(72,629)	(18)	(340,165)	(26)

Deferred assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	Assets		Liabilities		Net	
	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
Property, plant and equipment	14,447	7,747	(92,814)	(100,897)	(78,367)	(93,150)
Inventory	46,079	23,492	(33,586)	(30,387)	12,493	(6,895)
Trade and other receivables	65,973	70,176	-	-	65,973	70,176
Advances paid and prepaid expenses	55,533	68,781	-	(5,962)	55,533	62,819
Intangible assets	7,910	7,201	(23,529)	(22,226)	(15,619)	(15,025)
Investments	41,794	41,794	-	-	41,794	41,794
Trade and other payables	57,957	44,690	(577)	(1,574)	57,380	43,116
Total	289,693	263,881	(150,506)	(161,046)	139,187	102,835
Set off of tax	(20,150)	(23,540)	20,150	23,540	-	-
Total	269,543	240,341	(130,356)	(137,506)	139,187	102,835

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Movement in temporary differences during the year

	January 1, 2011	Recognized in income	Translation difference	June 30, 2011
Property, plant and equipment	(93,150)	14,783	-	(78,367)
Inventory	(6,895)	19,388	-	12,493
Trade and other receivables	70,176	(4,203)	-	65,973
Advances paid and prepaid expenses	62,819	(7,286)	-	55,533
Intangible assets	(15,025)	(594)	-	(15,619)
Investments	41,794	-	-	41,794
Trade and other payables	43,116	14,264	-	57,380
	102,835	36,352	-	139,187

11. EARNINGS PER SHARE

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2010 RUB'000
Profit for the year	364,894	304,076

Basic and diluted earnings per share – The earnings and weighted average number of ordinary shares used in the calculation of basic and diluted earnings per share are as follows:

	6 months ended 30/06/2011 RUB'000	6 months ended 30/06/2010 RUB'000
Profit for the year attributable to Shareholders of the Company	364,894	304,076

The calculation of earnings per share is based upon the profit for the year and the weighted average number of ordinary shares outstanding during the year, calculated as shown below. The Company has no dilutive potential ordinary shares.

	6 months ended 30/06/2011	6 months ended 30/06/2010
Weighted average number of shares	5,238,316	8,430,528

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

12. DISCONTINUED OPERATIONS

	<u>6 months ended</u> <u>30/06/2011</u> <u>RUB'000</u>	<u>6 months ended</u> <u>30/06/2010</u> <u>RUB'000</u>
Results of discontinued operation		
Revenue	-	1,609,955
Expenses	-	(1,652,999)
Results from operating activities	-	(43,044)
Income tax expense	-	9,677
Results from operating activities, net of income tax	-	(33,367)
Non-controlling interest	-	159
Profit for the year	-	(33,208)
Basic earnings per share (RUB)	-	(4)

Effect of disposal on the financial position of the Group

	<u>6 months ended</u> <u>30/06/2011</u> <u>RUB'000</u>
Property, plant and equipment	282,435
Goodwill	485,048
Intangible assets	563,843
Deferred tax assets	36,461
Inventories	460,120
Trade and other receivables	334,240
Taxes recoverable	4,074
Cash and bank balances	31,016
Total assets related to discontinued operations and classified as held for sale	2,197,237
Long-term obligations under finance lease	(726)
Retirement benefits liabilities	(140,722)
Deferred tax liabilities	(190,469)
Trade and other payables	(793,512)
Short-term borrowings	(75,665)
Taxes payables	(15,812)
Total liabilities related to discontinued operations and classified as held for sale	(1,216,906)
Net assets and liabilities	980,331
Foreign currency translation differences	334,255
Minority interest	(13,512)
Total net assets and liabilities	1,301,074
Selling price	1,551,009
Liabilities for property, plant and equipment	(80,666)
Fees	(55,121)
Provision	(88,186)
Purchase price adjustment	14,236
Gain for the year from discounted operations	40,198
Consideration received in cash and cash equivalents	1,551,009
Cash and cash equivalents disposed of	(31,016)
Net cash inflow	1,519,993

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

13. PROPERTY, PLANT AND EQUIPMENT

	Construction in progress	Land	Buildings	Machinery & Equipment	Fixtures & Fittings	Total
	RUB'000	RUB'000	RUB'000	RUB'000	RUB'000	RUB'000
<i>Cost</i>						
Balance at December 31, 2009	11,953	20,165	1,742,240	2,039,576	386,465	4,200,399
Additions	1,631	3,428	31,861	516,420	9,214	562,554
Transfers	(918)	-	-	918	-	-
Transfer to assets held for sale	-	-	-	(526,771)	(2,783)	(529,554)
Disposals	-	-	(46,755)	(448,571)	(45,112)	(540,438)
Net foreign currency exchange differences	3	-	(39,296)	(44,683)	1,348	(82,628)
Balance at December 31, 2010	12,669	23,593	1,688,050	1,536,889	349,132	3,610,333
Additions	12,314	-	-	3,317	13,314	28,945
Transfer to assets held for sale	-	(3,428)	(751,658)	-	-	(755,086)
Disposals	-	-	(457)	(977)	(81,576)	(83,010)
Net foreign currency exchange differences	-	-	(6,754)	-	-	(6,754)
Balance at June 30, 2011	24,983	20,165	929,181	1,539,229	280,870	2,794,428
<i>Accumulated depreciation and impairment loss</i>						
Balance at December 31, 2009	-	-	519,522	1,265,209	193,082	1,977,813
Charge for the year	-	-	79,751	173,827	113,534	367,112
Transfer to assets held for sale	-	-	-	(247,119)	-	(247,119)
Disposals	-	-	(40,149)	(432,814)	(26,109)	(499,072)
Net foreign currency exchange differences	-	-	(21,659)	(54,665)	-	(76,324)
Balance at December 31, 2010	-	-	537,465	703,328	278,562	1,519,355
Charge for the year	-	-	20,511	45,902	8,136	74,549
Transfer to assets held for sale	-	-	(382,214)	-	-	(382,214)
Disposals	-	-	(88)	(655)	(64,600)	(65,343)
Net foreign currency exchange differences	-	-	(2,398)	-	-	(2,398)
Balance at June 30, 2011	-	-	173,276	748,575	222,098	1,143,949
<i>Carrying amount</i>						
As at December 31, 2010	12,669	23,593	1,150,585	833,561	70,570	2,090,978
As at June 30, 2011	24,983	20,165	755,905	790,654	58,772	1,650,479

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

14. OTHER INTANGIBLE ASSETS

	Trademarks and other intangible assets	Software	Total
	RUB'000	RUB'000	RUB'000
<i>Cost</i>			
Balance at December 31, 2009	668,155	180,315	848,470
Additions	2,015	4,283	6,298
Disposals	(2,297)	-	(2,297)
Reclass between Licenses and Trademarks	14,870	(14,870)	-
Transfer to assets held for sale	(590,477)	-	(590,477)
Net foreign currency exchange differences	(46,882)	-	(46,882)
Balance at December 31, 2010	45,384	169,728	215,112
Additions	568	7,066	7,634
Disposals	-	-	-
Balance at June 30, 2011	45,952	176,794	222,746
<i>Accumulated amortization</i>			
Balance at December 31, 2009	20,132	23,190	43,322
Charge for the year	1,854	28,045	29,899
Disposals	(2,296)	-	(2,296)
Reclass between Licenses and Trademarks	3,677	(3,677)	-
Transfer to assets held for sale	(26,634)	-	(26,634)
Net foreign currency exchange differences	6,944	-	6,944
Balance at December 31, 2010	3,677	47,558	51,235
Charge for the year	296	8,517	8,813
Disposals	-	-	-
Balance at June 30, 2011	3,973	56,075	60,048
<i>Carrying amount</i>			
As at December 31, 2010	41,707	122,170	163,877
As at June 30, 2011	41,979	120,719	162,698

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

15. INVENTORIES

Inventories consisted of the following at June 30, 2011 and December 31, 2010:

	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
Finished goods	618,636	844,835
Raw materials	767,955	689,613
Work in progress	54,433	15,787
Allowance for obsolescence	(17,904)	(31,293)
Total	1,423,120	1,518,942

Movement in the obsolescence provision is as follows:

	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
Balance at the beginning of the year	31,293	202,090
Impairment losses recognized on inventory	23,597	109,153
Amounts written off	(36,986)	(279,950)
	17,904	31,293

16. TRADE AND OTHER RECEIVABLES

Trade and other receivables

	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
Trade receivables	2,114,453	2,820,727
Other receivables	312,965	235,742
Allowance for doubtful debts	(114,977)	(118,831)
Total	2,312,441	2,937,638

17. TAXES RECOVERABLE AND PAYABLE

Taxes recoverable:

	6 months ended 30/06/2011 RUB'000	Year ended 31/12/2010 RUB'000
Input VAT	266,734	259,727
Income taxes	89,320	-
Excise	12,454	12,072
Other taxes	16,641	16,181
Total	385,149	287,980

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

Taxes payable:

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
VAT	152,593	106,762
Social charges tax	33,658	13,125
Income taxes	9,538	23,479
Property tax	7,727	7,294
Other taxes	269	4,946
Total	203,785	155,606

18. CASH AND BANK BALANCES

Cash consisted of the following at June 30, 2011 and December 31, 2010

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
Cash in bank - RUB accounts	11,379	20,159
Cash in bank - UAH accounts	11,267	5,267
Cash in bank - USD accounts	8,139	2,984
Cash in bank - EUR accounts	2,028	2,184
Cash in bank - CHF accounts	625	191
Cash on hand	647	693
Cash in bank - CNY accounts	324	-
Deposit - RUB accounts	9,507	-
Deposit - USD accounts	4	727,200
Total	43,920	758,678

19. ASSETS AND LIABILITIES CLASSIFIED AS HELD FOR SALE

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
<i>Assets classified as held for sale</i>		
At the beginning of the year	2,284,648	93,616
Assets reclassified to assets held for sale	372,872	2,197,237
Impairment	(72,237)	-
Disposal	(2,197,237)	(5,768)
Transaction costs	2,564	(437)
	390,610	2,284,648

OPEN JOINT STOCK COMPANY CONCERN "KALINA" AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
<i>Liabilities classified as held for sale</i>		
At the beginning of the year	1,216,906	6,205
Liabilities of Dr. Scheller Cosmetics AG reclassified to assets held for sale	-	1,216,906
Disposal	(1,216,906)	(5,768)
Transaction costs	-	(437)
Balance at end of year	-	1,216,906

20. BORROWINGS

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
<i>Non-current liabilities</i>		
Secured bank loans	2,434,235	2,958,782
Unsecured bank loans	-	-
	2,434,235	2,958,782
<i>Current liabilities</i>		
Secured bank loans	1,056,720	534,792
Unsecured bank loans	57,255	964,168
	1,113,975	1,498,960

				Carrying amount	
				6 months ended 30/06/2011	Year ended 31/12/2010
Currency	Nominal interest rate	Year of maturity			
			RUB'000	RUB'000	
Secured bank loan	RUB	MOS PRIME 1m+ 3.5% - 3.92%	2011 - 2013	1,682,360	1,682,440
	RUB	MOS PRIME 3m+ 4.5%	2011 - 2015	906,665	908,988
	RUB	Internal base rate + 3.75%	2011 - 2013	901,931	902,146
			3,490,956	3,493,574	
Unsecured bank facility	RUB	Internal base rate + 1.5%	2011	31,590	-
	RUB	5%	2011	15,200	-
	RUB	MOS PRIME 1m+ 1.75% - 2.25%	2011	10,465	-
	RUB	MOS PRIME 1m+ 2.25% - 7.15%	2010 - 2011	-	900,151
	RUB	5% - 7.5%	2011	-	60,000
	RUB	Internal base rate + 5.5%	2011	-	4,017
			57,255	964,168	

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

21. TRADE AND OTHER PAYABLES

	6 months ended 30/06/2011	Year ended 31/12/2010
	RUB'000	RUB'000
Trade payables	1,237,775	1,533,125
Payables to employees	96,308	120,321
Accruals	71,215	4,148
Other payable	12,505	45,224
Total	1,417,803	1,702,818

22. RELATED PARTY TRANSACTIONS

The Group has one party related by means of significant influence exercised by key management personnel – LLC “Soyuzspezstroy”.

'000 RUB	Transaction value June 30, 2011	Outstanding balance June 30, 2011
Purchase of property, plant and equipment:		
Other related party	-	-
Loans receivable:		
Other related party	(8,674)	523,701
Impairment loss on loans receivable:		
Other related party	-	(190,000)
Other related party	-	103,758
Bad debt provision accrued:		
Other related party	-	(103,758)

OPEN JOINT STOCK COMPANY CONCERN “KALINA” AND SUBSIDIARIES

NOTES TO THE FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED JUNE 30, 2011

23. CONTINGENCIES AND OPERATING ENVIRONMENT

Taxation contingencies

Taxation contingencies in the Russian Federation - The taxation system in the Russian Federation is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

These circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

Taxation contingencies in Ukraine - The Group performs part of its operations in Ukraine and therefore within the jurisdiction of the Ukrainian tax authorities. The Ukrainian tax system can be characterized by numerous taxes and frequently changing legislation which may be applied retroactively, open to wide interpretation and in some cases are conflicting. Instances of inconsistent opinions between local, regional, and national tax authorities and between the Ministry of Finance and other state authorities are not unusual. Tax declarations are subject to review and investigation by a number of authorities that are enacted by law to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years, however under certain circumstances a tax year may remain open longer.

These facts create tax risks substantially more significant than typically found in countries with more developed systems. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

24. EVENTS SUBSEQUENT TO THE YEAR END

In July 2011 the Company's Board of Directors recommended to the Extraordinary general meeting of shareholders to pay dividends for the first half of 2011 in amount of RUR 38.83 per one ordinary share in cash to be settled in Russian Rubles or foreign currency at the exchange rate of the Central bank of Russia.

The Group entered the deal on sale of DSN business, which includes brands “Dr. Scheller Das Naturkonzept” and “Phyto Solution” to BCG Baden-Baden Cosmetics Group AG. The selling price for DSN business received by the Group on July, 1 2011 amounted to EUR 1,350,000.

The Group closed the deal on sale Omsk detergents plant.